Dentaltown

BRAND REPORT



FOR THE 6 MONTH PERIOD ENDED JUNE 2023

No attempt has been made to rank the information contained in this report in order of importance, since BPA Worldwide believes this is a judgment which must be made by the user of the report.

Farran Media 9633 South 48th Street Suite 200 Phoenix, AZ 85044 Tel.: 480.598.0001 Fax: 480.598.3450 http://www.dentaltown.com **DENTALTOWN** was created with a simple mission in mind – to connect dental professionals from around the world. We do this through channels including Dentaltown Magazine, Dentaltown.com, e-mail newsletters and promotions, a social media presence, mobile apps, continuing education courses, message board forums, podcasts, webcasts, and live events.

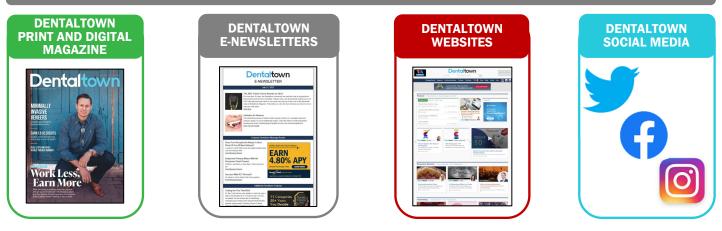
MAGAZINE CHANNEL FORMAT – PRINT AND DIGITAL ISSUES

DENTALTOWN is produced in print and digital formats. The editorial for the print copy is the same for all recipients. The digital format is written and designed for the digital reading experience, accessed by a computer, mobile phone, or tablet. Digital formats may include features such as videos and surveys allowing for user interaction with the brand.

BRAND REPORT PURPOSE

The Brand Report provides a deeper understanding and identification of all audited touch points with customers that have interest in the brand. It is designed to present analysis of all communication channels, including a brand's unique users within each channel of, but not across, multiple media platforms. This non-integrated report contains data for each separate media channel as indicated in the Executive Summary. No attempt has been made to identify or eliminate duplication that may exist across media channels.

CHANNELS



EXECUTIVE SUMMARY

Below are the average contacts per occurrence, including frequency per period reported.

)8,430 3 17,025 3		117,736 108,469 17,056
17,025 3		,
·	31	17,056
98,690	-	98,690
79,374	-	79,374
56,786	-	56,786
30,918	-	80,918
4,468	-	4,468
26,851	-	26,851
39,070	-	89,070
L1,626	-	11,626
79 56 30 4 26 39	9,374 9,786 9,918 1,468 9,851 9,070	9,374 - 9,786 - 9,918 - 1,468 - 9,851 - 9,070 -

*Unique Total represents unique recipients, not the sum of Print and Digital

**Social Media claims are cumulative figures, not averages.

MAGAZINE CHANNEL FORMAT: This magazine is produced in print and digital formats.

FIELD SERVED

DENTALTOWN serves the dental profession.

DEFINITION OF RECIPIENT QUALIFICATION

Qualified recipients include the following dental professionals: Dentists, including General Practice, Dental Public Health, Endodontist, Oral & Maxillofacial Pathology, Oral & Maxillofacial Radiology, Oral Surgeon, Orthodontist, Pedodontist, Periodontist, and Prosthodontist; Dental Students and Dental Residents; Dental practice staff, including Dental Assistant, Front Office Coordinator, Office Manager, Hygienist and Hygiene Student; Others allied to the profession, including Anesthesiologist, Consultant, Dental Educator, Dental Lab Tech, Dental Lecturer, Dental Company Reps, as well as other functions.

Non-Qualified Not Included Elsewhere	Copies
Other Paid Circulation	-
Advertiser and Agency	5,985
Allocated for Trade Shows and Conventions	-
All Other	222

	Total Qu	ualified	Qualified	Qualified Non-Paid		ed Paid
Qualified Circulation	Copies	Percent	Copies	Percent	Copies	Percent
Individual	117,506	99.8	117,467	99.8	39	-
Sponsored Individually Addressed	-	-	-	-	-	-
Membership Benefit	-	-	-	-	-	-
Multi-Copy Same Addressee	230	0.2	230	0.2	-	-
Single Copy Sales	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	117,736	100.0	117,697	100.0	39	-

2. QUALIFIED CIRCULATION BY ISSUES FOR PERIOD

2023 Issues	Print	Digital	Unique Total Qualified*
January	109,407	17,822	119,232
February	108,567	17,469	118,141
March	108,977	17,459	118,459
April	108,748	17,556	118,315
May	107,176	16,368	115,936
June	107,939	15,661	116,333
*Unique Total Qualified represents unique re	ainianta not the sum of Drint and Digital		

Unique Total Qualified represents unique recipients, not the sum of Print and Digital.

3a. BUSINESS/OCCUPATION BREAKOUT OF QUALIFIED CIRCULATION FOR ISUE OF MAY 2023 This issue is 1.8% or 2.160 conies below the average of the other 5 issues reported in Paragraph 2

Field of Practice	Unique Total Qualified*	Percent of Total	Print	Digital
L. DENTIST				0
a. General Practice	109,402	94.4	103,887	12,016
b. Dental Public Health	45	-	32	24
c. Endodontist	272	0.2	200	121
d. Oral and Maxillofacial Pathology	12	-	9	4
e. Oral and Maxillofacial Radiology	8	-	2	7
f. Oral Surgeon	246	0.2	180	126
g. Orthodontist	535	0.5	403	248
h. Pedodontist	840	0.7	636	385
i. Periodontist	347	0.3	265	159
j. Prosthodontist	383	0.3	252	218
2. STUDENT				
a. Dental Student	1,694	1.5	1,156	997
b. Dental Resident	195	0.2	134	121
. STAFF				
a. Dental Assistant	124	0.1	-	124
b. Dental Hygiene Student	11	-	-	11
c. Front Office Coordinator	44	-	-	44
d. Hygienist	330	0.3	-	330
e. Office Manager	252	0.2	-	252
. OTHERS ALLIED				
a. Anesthesiologist	27	-	20	12
b. Consultant	280	0.3	-	280
c. Dental Educator	51	0.1	-	51
d. Dental Lab Tech	77	0.1	-	77
e. Dental Lecturer	19	-	-	19
5. OTHERS				
a. Other functions	585	0.5	-	585
b. Industry / Dental Company Sales Rep	157	0.1	-	157
UNIQUE TOTAL QUALIFIED CIRCULATION*	115,936	100.0	107,176	16,368
PERCENT	100.0		92.4	14.1

*Unique Total Qualified represents unique recipients, not the sum of Print and Digital.

-	(Qualified Within	n	=			
Qualification Source	1 Year	2 Years	3 Years	Print	Digital	Unique Total Qualified*	Percen
Direct Request:	25,631	17,567	16,146	50,584	16,368	59,344	51.2
. Request from recipient's company:	-	-	-	-	-	-	-
I. Membership Benefit:	-	-	-	-	-	-	-
/. Communication (other than request):	200	-	30	230	-	230	0.2
. TOTAL – Sources other than above (listed alphabetically):	56,362	-	-	56,362	-	56,362	48.6
**Association rosters and directories	56,362	-	-	56,362	-	56,362	48.6
Business directories	-	-	-	-	-	-	-
Manufacturer's, distributor's, and wholesaler's lists	-	-	-	-	-	-	-
Other sources	-	-	-	-	-	-	-
I. Single Copy Sales:	-	-	-	-	-	-	-
UNIQUE TOTAL QUALIFIED CIRCULATION*	82,193	17,567	16,176	107,176	16,368	115,936	100.0
PERCENT	70.9	15.2	14.0	92.5	14.2	100.0	

**See Additional Data

3c. MAILING ADDRESS BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF MAY 2023

Mailing Address	Print	Digital	Unique Total Qualified*	Percent
Individuals by name and title and/or function	106,946	16,141	115,479	99.6
Individuals by name only	-	227	227	0.2
Titles or functions only	-	-	-	-
Company names only	-	-	-	-
Multi-Copy Same Addressee copies	230	-	230	0.2
Single Copy Sales	-	-	-	-
UNIQUE TOTAL QUALIFIED CIRCULATION*	107,176	16,368	115,936	100.0
*Unique Total Qualified represents unique recipients, not the	sum of Print and Digita			

AVERAGE ANNUAL AUDITED QUALIFIED CIRCULATION AND CURRENT UNAUDITED CIRCULATION

_	Audited Data	Audited Data	Audited Data	Audited Data	Circulation Claim	Circulation Claim
6-Month Period Ended:	July - December 2020	January – June 2021	July - December 2021	January – June 2022	July - December 2022*	January – June 2023*
Unique Total Audit Average Qualified:***	133,283	129,898	126,286	124,730	121,554	117,736
Unique Qualified Non-Paid:***	133,236	129,855	126,244	124,687	121,513	117,697
Print:	119,807	117,140	114,557	113,827	111,241	108,430
Digital:	24,999	23,917	22,001	20,383	18,856	17,025
Unique Qualified Paid:***	47	43	42	43	41	39
Print:	47	43	42	43	41	39
Digital:	34	32	33	34	31	31
Post Expire Copies included in Total Qualified Circulation:	**NC	**NC	**NC	**NC	**NC	**NC
Average Annual Order Price:	\$69.00	\$69.00	\$69.00	\$67.80	\$65.40	\$63.85

*NOTE: July 2022 – June 2023 data is unaudited. With each successive period, new data will be added until six 6-month periods are displayed. **NC = None Claimed. ***Unique Total Qualified represents unique recipients, not the sum of Print and Digital.

			Unique Total					Unique Total	
State	Print	Digital	Qualified**	Percent	State	Print	Digital	Qualified**	Percent
<i>l</i> aine	385	63	418		Kentucky	1,320	147	1,385	
lew Hampshire	420	61	449		Tennessee	2,030	267	2,165	
/ermont	175	28	193		Alabama	1,172	149	1,228	
Aassachusetts	2,692	311	2,829		Mississippi	753	69	775	
Rhode Island	278	37	288		EAST SO. CENTRAL	5,275	632	5,553	4.8
Connecticut	1,247	169	1,320		Arkansas	773	84	802	
NEW ENGLAND	5,197	669	5,497	4.8	Louisiana	1,295	139	1,346	
lew York	6,826	853	7,158		Oklahoma	1,149	120	1,199	
lew Jersey	3,666	531	3,855		Texas	8,227	1,051	8,730	
Pennsylvania	3,885	532	4,117		WEST SO. CENTRAL	11,444	1,394	12,077	10.4
MIDDLE ATLANTIC	14,377	1,916	15,130	13.1	Montana	359	43	379	
Dhio	3,191	486	3,418		Idaho	685	87	718	
ndiana	1,882	204	1,976		Wyoming	204	20	210	
llinois	4,606	579	4,825		Colorado	2,093	260	2,220	
<i>l</i> ichigan	3,696	478	3,893		New Mexico	584	63	617	
Visconsin	1,777	272	1,902		Arizona	2,122	350	2,295	
EAST NO. CENTRAL	15,152	2,019	16,014	13.8	Utah	1,123	191	1,210	
/linnesota	1,685	238	1,793		Nevada	933	98	979	
owa	940	102	984		MOUNTAIN	8,103	1,112	8,628	7.4
Aissouri	1,793	226	1,884		Alaska	292	38	311	
lorth Dakota	261	30	276		Washington	2,823	356	2,997	
outh Dakota	293	24	302		Oregon	1,419	187	1,515	
lebraska	816	85	852		California	16,128	1,707	16,894	
lansas	879	123	932		Hawaii	522	70	553	
WEST NO. CENTRAL	6,667	828	7,023	6.1	PACIFIC	21,184	2,358	22,270	19.2
Delaware	261	35	278		UNITED STATES	107,107	13,461	113,002	97.5
laryland	2,204	284	2,333		U.S. Territories	19	28	36	
Vashington, DC	335	39	353		Canada	33	1,290	1,302	
/irginia	2,943	379	3,110		Mexico	-	21	21	
Vest Virginia	480	44	498		Other International	11	1,561	1,565	
lorth Carolina	3,149	417	3,320		APO/FPO	6	7	10	
South Carolina	1,414	144	1,476		UNIQUE TOTAL				
Georgia	2,549	355	2,713		OUALIFIED	107,176	16,368	115,936	100.0
Iorida SOUTH ATLANTIC	6,373 19.708	836 2.533	6,729 20.810	17.9	CIRCULATION**	101,110	10,000	110,000	100.0

*See Additional Data **Unique Total Qualified represents unique recipients, not the sum of Print and Digital.

E-NEWSLETTER CHANNEL

2023	Dentaltown eNews	Dentaltown CE-News	Dentaltown ePromos	2023	Dentaltown eNews	Dentaltown CE-News	Dentaltown ePromos
JANUARY				APRIL			
January 1	-	-	57,171	April 2	-	-	56,737
January 6	99,435	-	-	April 7	98,408	-	-
January 8	-	-	57,075	April 9	-	-	56,506
January 13	99,369	-	-	April 14	98,370	-	-
January 15	-	-	57,014	April 16	-	-	56,625
January 20	98,903	-	-	April 21	98,780	-	-
January 22	-	-	56,862	April 22	-	79,401	-
January 27	99,203	-	-	April 23	-	-	56,882
January 28	-	79,744	-	April 28	98,552	-	-
January 29	-	-	56,818	April 30	-	-	56,885
FEBRUARY				MAY			
February 3	99,155	-	-	May 5	98,533	-	-
February 5	-	-	56,929	May 7	-	-	56,824
February 10	99,164	-	-	May 12	98,431	-	-
February 12	-	-	56,892	May 14	-	-	56,742
February 17	99,135	-	-	May 19	98,374	-	-
February 19	-	-	56,880	May 20	-	79,201	-
February 24	99,079	-	-	May 21	-	-	56,646
February 25	-	79,416	-	May 26	98,218	-	-
February 26	-	-	56,797	May 27	-	79,132	-
MARCH				May 28	-	-	56,665
March 3	98,929	-	-	JUNE			
March 5	-	-	56,712	June 2	98,139	-	-
March 10	98,812	-	-	June 4	-	-	56,644
March 12	-	-	56,622	June 9	98,399	-	-
March 17	98,911	-	-	June 11	-	-	56,712
March 19	-	-	56,834	June 16	98,282	-	-
March 24	98,780	-	-	June 18	-	-	56,665
March 25	-	79,549	-	June 23	98,238	-	-
March 26	-	-	56,672	June 24	-	79,178	-
March 31	98,422	-	-	June 25	-	-	56,625
				June 30	97,927	-	-
				AVERAGE:	98,690	79,374	56,786

Dentaltown eNews (26 issued in the period) Dentaltown CE-News (7 issued in the period) Dentaltown ePromos (108 issued in the period)

WEBSITE CHANNEL

WWW.DENTALTOWN.COM

2023	Pageviews	Sessions	Users	Average Session Duration
January	1,046,272	215,349	77,680	7:28
February	965,743	200,749	73,668	7:36
March	1,056,781	220,701	78,954	7:34
April	942,035	210,936	84,041	6:51
May	1,015,549	222,709	92,396	6:52
June	898,767	210,508	78,771	8:30
AVERAGE	. 987,524	213,492	80,918	7:28

DENTALTOWN MOBILE APP

2023	Pageviews	Sessions	Users	Average Session Duration
January	691,626	63,212	4,590	6:13
February	653,593	57,500	4,779	6:38
March	715,779	62,462	4,773	6:29
April	624,649	55,795	4,331	6:56
May	615,400	57,251	4,230	6:53
June	569,121	53,299	4,107	6:24
AVERAG	E: 645,028	58,2 53	4,468	6:36

January – June 2023 data was provided by Google Analytics. All website activity is audited by BPA Worldwide.

WEBSITE GLOSSARY

Pageviews: A Pageview is recorded each time a page implanted with the JavaScript code (tag) is displayed in a browser window. This will occur whether the page is served directly from the web server, from a proxy, or from the browser's cache.

Sessions: A single continuous set of activity attributable to a cookied browser resulting in one or more pulled text and/or graphics downloads from a site. A period of 30 minutes of inactivity will terminate the session.

Users: An identified and unduplicated Cookied Browser that accesses Internet content or advertising during a measurement period.

Average Session Duration: The time visitors remain on a site per session.

SOCIAL MEDIA CHANNEL

	Dentaltown Social Media			
	Twitter followers	Facebook followers	Instagram followers	
2023	http://www.twitter.com.Dentaltown	http://www.facebook.com/Dentaltown	https://instagram.com/Dentaltown	
Beginning Balance	26,398	88,433	11,393	
January	26,510	88,424	11,425	
February	26,642	88,377	11,468	
March	26,716	88,347	11,488	
April	26,766	88,318	11,520	
Мау	26,816	88,298	11,559	
June	26,851	89,070	11,626	

MAGAZINE: METHOD OF DISTRIBUTION: All qualified circulation conforms to the field served and definition of recipient qualification, as reported. Print copies are distributed via postal services or other carriers. Recipients of the digital version are notified via email when the Version is available.

STATEMENT OF CONTENT PLATFORM:

Editorial Replica - If a print edition exists, editorial and design are unchanged from the original print edition. Each issue's content and design are identical to the original edition. Apart from minor updates, the content cannot change once the issue is made available.

PARAGRAPH 3b:

Association rosters and directories include 1 source of circulation for a quantity of 56,362 copies or 48.6%, including American Dental Association.

GEOGRAPHIC DISTRIBUTION:

Geographic data for E-Newsletters, Websites and Social Media are not reported at the media owner's option.

We hereby make oath and say that all data set forth in this statement are true.		
Marcie Donavon, Circulation Director	Date signed	July 28, 2023
Howard Farran, DDS, MBA, Publisher/Owner	State	Arizona
At least one of the above signatures must be that of an officer of the publishing company or its	County	Maricopa
authorized representative.)	Received by BPA Worldwide	July 28, 2023
IMPORTANT NOTE:	Туре	BJ
This unaudited brand report has been checked against the previous audit report. It will be included in the annual audit made by BPA Worldwide.	ID Number	D158BRJ23

e media industry to audit audience claims used in the buying and selling of advertising. Performing nearly 1,000 annual audits of media channels in 19 countries, BPA is a d resource for compliance and assurance services.

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